



Douglas M. Stone

Senior Vice President,
Sales & Marketing
Terra Industries

Doug Stone is Terra's Senior Vice President, Sales and Marketing. He has been with the company for 20 years.

He earned a B.B.A. in Marketing from the University of Iowa in 1988, and completed his M.B.A from the University of South Dakota in 1997.

Following graduation from the University of Iowa, Doug accepted a position in Advertising Sales at KCAU-TV, Sioux City, Iowa.

Doug joined Terra Industries in 1989 as a Special Products Sales Rep. From that point, he earned a promotion every few years, along the way assuming diverse responsibilities such as product management, procurement, operations, distribution marketing, customer service and industrial sales.

Doug joined Terra's senior management team in 2006 when he was named Vice President, Corporate Development and Strategic Planning. The following year, he accepted an appointment to his current position.