

University of Iowa | Tippie College of Business | Professional MBA Program

Fall 2020 Course Schedule

Each course is 3 semester hours of credit

Courses will not be held on Labor Day (9/7) or during Thanksgiving week (11/23 - 27), unless noted

For course descriptions, visit our website: <https://tippie.uiowa.edu/pmba/courses>

If you need to change your registration or withdraw from a course, you will need to do so in MyUI prior to class start date or by the specific course drop date if one is indicated, to avoid tuition responsibility. If you drop a course or withdraw on or after the class start date you will be accountable for a percentage of tuition as indicated on the PMBA/OMBA Tuition Responsibility Schedule.

Class sessions are recorded to assist students in class review. Faculty are encouraged to participate but have the option of opting out of recording courses. Those courses not being recorded are noted on the schedule.

Courses Available for MBA Alumni Professional Improvement Scholarship are noted in the Misc column.
Information on the scholarship can be found at: <https://tippie.uiowa.edu/about-tippie/alumni/discounted-courses-mba-alumni>

To support the safety of our students and faculty during COVID-19, all previously scheduled in-person courses will be delivered virtually. Specific information is listed in the course information below.
Students from all sites may enroll in any course regardless of the section identifier (EXC, EXD, EXQ).

Fall 2020							
In-Person Courses Now Offered Virtually							
Course	Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Misc Info	
First Session Core							
MBA	8110	0EXD	Marketing Management	27-AUG-20	05-NOV-20	Tom Gruca	6:00 PM - 8:00 PM Th This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
MBA	8120	0EXC	Management in Organizations	26-AUG-20	04-NOV-20	Dave Deyak	6:00 PM - 7:30 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8120	0EXD	Management in Organizations	25-AUG-20	03-NOV-20	Ning, Li	6:00 PM - 7:30 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8140	0EXC	Corporate Financial Reporting	24-AUG-20	09-NOV-20	Dain Doneison	6:00 PM - 8:00 PM M This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Misc Info
MBA	8140	0EXD	Corporate Financial Reporting	26-AUG-20	04-NOV-20	Mark Penno		6:00 PM - 8:00 PM W This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
MBA	8150	0EXC	Business Analytics	25-AUG-20	03-NOV-20	Phil Jones		6:00 PM - 7:30 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8150	0EXQ	Business Analytics	24-AUG-20	09-NOV-20	Benjamin Margolin		6:00 PM - 7:30 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8160	0EXD	Managerial Economics	24-AUG-20	09-NOV-20	Anne Villamil		6:00 PM - 7:30 PM M This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
MBA	8180	0EXD	Managerial Finance	25-AUG-20	03-NOV-20	Jeffrey Hart	MBA:8140 or an undergraduate-level course in financial accounting or finance	6:00 PM - 7:30 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. Class sessions will not be recorded.
MBA	8180	0EXQ	Managerial Finance	27-AUG-20	05-NOV-20	Art Durnev	MBA:8140 or an undergraduate-level course in financial accounting or finance	6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8240	0EXD	Operations and Supply Chain	27-AUG-20	05-NOV-20	Phil Jones	MBA:8150	6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Misc Info
MBA	8300	OEXC	Foundations in Strategy	27-AUG-20	05-NOV-20	Arturs Kalnins		6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8310	OEXC	Business Integration	24-AUG-20	09-NOV-20	Scott Arneson/Gary Gaeth	5 of the following are required (all 6 recommended): MBA:8110, MBA:8140, MBA:8150, MBA:8180, (MBA:8190 or MBA:8240), MBA:8300	6:00 PM - 9:40 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8310	OEXD	Business Integration	24-AUG-20	09-NOV-20	Robert Stahlin/Gary Gaeth	5 of the following are required (all 6 recommended): MBA:8110, MBA:8140, MBA:8150, MBA:8180, (MBA:8190 or MBA:8240), MBA:8300	6:00 PM - 9:40 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8310	OEXQ	Business Integration	24-AUG-20	09-NOV-20	Jon Gray/Gary Gaeth	5 of the following are required (all 6 recommended): MBA:8110, MBA:8140, MBA:8150, MBA:8180, (MBA:8190 or MBA:8240), MBA:8300	6:00 PM - 9:40 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
First Session Elective								
FIN	9150	OEXD	Financial Modeling and Firm Valuation	26-AUG-20	04-NOV-20	Dirk Laschanzky	MBA:8180	6:00 PM - 7:30 PM W This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication. Course available for MBA Alumni Professional Improvement Scholarship.
MBA	8130	OEXC	Business Communication	26-AUG-20	04-NOV-20	Nickolas Westergaard		6:00 PM - 7:00 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Misc Info
MGMT	9120	0EXD	Leadership and Personal Development	26-AUG-20	04-NOV-20	Sean Hesler		6:00 PM - 7:30 PM W This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
MGMT	9230	0EXC	Managing and Preventing Conflict	25-AUG-20	26-SEP-20	Jay Christensen-Szalanski		This online course is delivered with a combination of recorded lectures, experiential activities, and online conflict exercises. Periodic online meetings to practice conflict resolution with the instructor will be arranged. Course is available for MBA Alumni Professional Improvement Scholarship.
Intersession Core								
MBA	8300	0EXD	Foundations in Strategy	11-NOV-20	18-DEC-20	Rick Marolt		6:00 PM - 7:30 PM W 8:30 AM - 10:30 AM Sat This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
Intersession Elective								
ENTR	9400	0EXD	Evaluating Innovation Opportunities	10-NOV-20	18-DEC-20	Wade Steenhoek		6:00 PM - 8:00 PM T,Th This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication. Course available for MBA Alumni Professional Improvement Scholarship.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Misc Info
FIN	9230	OEXD	Real Estate Finance and Investments	10-NOV-20	18-DEC-20	Jarjisu Sa-Aadu	MBA:8180	6:00 PM - 9:40 PM T, Th This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication. Course available for MBA Alumni Professional Improvement Scholarship.
MGMT	9120	OEXQ	Leadership and Personal Development	11-NOV-20	18-DEC-20	Amy Colbert/Dale Kepler		6:00 PM - 7:30 PM W November 11, 18, December 2, 9, 16 This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
MGMT	9220	OEXC	Maximizing Team Performance	10-NOV-20	18-DEC-20	Greg Stewart		6:00 PM - 7:30 PM T This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
MGMT	9250	OEXD	Managing Employee Performance	11-NOV-20	18-DEC-20	Beth Livingston		6:00 PM - 8:00 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. Course available for MBA Alumni Professional Improvement Scholarship.
Business Analytics Electives (Delivered through the Business Analytics Program)								
BAIS	6040	OEXA	Data Programming in Python	25-AUG-20	03-NOV-20	Jeff Hendricks		6:00 PM - 7:30 PM T This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Misc Info
BAIS	6040	OEXB	Data Programming in Python	27-AUG-20	05-NOV-20	Kang Pyo Lee		6:00 pm - 7:30 PM Th This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
BAIS	6050	OEXF	Data Management and Visual Analytics	25-AUG-20	03-NOV-20	Kang Zhao		6:00 PM - 9:40 PM T This course will be offered as a virtual course, a remote version of an in-person course in which the instructor will use live Zoom sessions and electronic communication to deliver the course.
BAIS	6070	OEXA	Data Science	27-AUG-20	05-NOV-20	Jeff Hendricks	MBA:8150 or MSCI:9100 or BAIS:9100	6:00 PM - 9:40 PM Th This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
BAIS	6070	OEXB	Data Science	25-AUG-20	03-NOV-20	Gokul Murugesan	MBA:8150 or MSCI:9100 or BAIS:9100	6:00 PM - 9:40 PM T This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
BAIS	6110	OEXB	Big Data Management and Analytics	26-AUG-20	04-NOV-20	Xun Zhou	(MSCI:6050 or MSCI:9050 or BAIS:6050 or BAIS:9050) and (MSCI:6060 or MSCI:9060 or MSCI:6040 or BAIS:6060 or BAIS:9060 or BAIS:6040)	6:00 PM - 7:30 PM W This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.
BAIS	6140	OEXB	Information Visualization	24-AUG-20	09-NOV-20	Miguel Encarnacao		6:00 PM - 9:40 PM M This course will be offered as a virtual course, a remote version of an in-person course in which the instructor has discretion to use recorded video/audio content, live Zoom sessions, and electronic communication.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Misc Info
BAIS	6190	OEXA	Forecasting	24-AUG-20	09-NOV-20	Johannes Ledolter	MBA:8150 or MSCI:9100 or BAIS:9100	6:00 PM - 9:40 PM Monday This course will be offered as a virtual course, a remote version of an in-person course in which the instructor will deliver the course via live Zoom sessions and electronic communication. Class sessions will not be recorded.

Online (Web)							
Course		Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
Online (Web)/Hybrid First Session Core							
MBA	8110	OEXO	Marketing Management	24-AUG-20	09-NOV-20	Dhananjay Nayakankuppam	6:00 PM - 7:30 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MBA	8110	OEXW	Marketing Management	25-AUG-20	03-NOV-20	Mark Winkler	6:00 PM - 7:30 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8120	OEXO	Management in Organizations	25-AUG-20	03-NOV-20	Ning Li	7:45 PM - 9:15 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MBA	8140	OEXO	Corporate Financial Reporting	26-AUG-20	04-NOV-20	Paul Hribar	6:00 PM - 7:30 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MBA	8150	OEXO	Business Analytics	27-AUG-20	05-NOV-20	Benjamin Margolin	6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MBA	8150	OEXW	Business Analytics	24-AUG-20	09-NOV-20	Adam Meeker	6:00 PM - 7:30 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MBA	8160	OEXW	Managerial Economics	27-AUG-20	05-NOV-20	Anne Villamil	6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly sessions.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
MBA	8180	OEXO	Managerial Finance	24-AUG-20	09-NOV-20	Thomas Rietz	MBA:8140 or an undergraduate-level course in financial accounting or finance	7:45 PM - 9:15 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MBA	8240	OEXO	Operations and Supply Chain	26-AUG-20	04-NOV-20	Ann Campbell	MBA:8150	7:45 PM - 9:15 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MBA	8300	OEXO	Foundations in Strategy	27-AUG-20	05-NOV-20	Rick Marolt		6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MBA	8310	OEXW	Business Integration	26-AUG-20	04-NOV-20	Jon Gray	5 of the following are required (all 6 recommended): MBA:8110, MBA:8140, MBA:8150, MBA:8180, (MBA:8190 or MBA:8240), MBA:8300	6:00 PM - 9:40 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
Online (Web) First Session Elective								
FIN	9300	OEXO	Corporate Investment & Finance Decisions	25-AUG-20	03-NOV-20	Mahmut Ilerisoy	MBA:8180	6:00 PM - 7:30 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MGMT	9210	OEXO	Law and Ethics	24-AUG-20	09-NOV-20	Andrew Hosmanek		6:00 PM - 7:30 PM M This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
MKTG	9330	OEXO	Product and Pricing Management	27-AUG-20	05-NOV-20	John Murry	MBA:8110	6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
Online (Web) Interession Core								
MBA	8300	OEXE	Foundations in Strategy	12-NOV-20	18-DEC-20	Rick Marolt		6:00 PM - 7:30 PM M, Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
Online (Web) Interession Elective								
FIN	9350	OEXO	Wealth Management	10-NOV-20	18-DEC-20	Ashish Tiwari	MBA:8180	6:00 PM - 8:30 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions (Tuesday November 17, December 1, 8, 15).
ENTR	9450	OEXO	Strategic Mgmt of Tech & Innovation	10-NOV-20	18-DEC-20	Kurt Heiar		6:00 PM - 8:00 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MGMT	9091	OEXO	Corp Soc Resp and Sustainability	10-NOV-20	18-DEC-20	Ion Vasi		6:30 PM - 8:00 PM T This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MGMT	9110	OEXO	Dynamics of Negotiations	11-NOV-20	18-DEC-20	Erin Johnson		6:30 PM - 8:00 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MGMT	9120	OEXO	Leadership and Personal Development	10-NOV-20	18-DEC-20	Amy Colbert/Kelley Burgess		6:00 PM - 7:30 PM T November 10, 17, December 1, 8, 15 This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
MGMT	9130	OEXO	Strategic Management of Change	12-NOV-20	18-DEC-20	Susan Dustin	MBA:8120	7:00 PM - 8:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions.
MGMT	9185	OEXO	Project Management	12-NOV-20	18-DEC-20	Bernard Dutchik		6:00 PM - 7:30 PM Th This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available. This course was previously offered under course number MSCI:9185. If you have completed MSCI:9185 Project Management, do not enroll in MGMT:9185 as it is the same course.
MGMT	9230	OEXO	Managing and Preventing Conflict	10-NOV-20	19-DEC-20	Jay Christensen-Szalanski		This online course is delivered with a combination of recorded lectures, experiential activities, and online conflict exercises. Periodic online meetings to practice conflict resolution with the instructor will be arranged.
MKTG	9015	OEXO	Social Media Marketing for Business	11-NOV-20	18-DEC-20	Nickolas Westergaard	MBA:8110	6:00 PM - 7:15 PM W This online course is delivered with a combination of recorded lectures and required online live weekly class sessions. This course is shared between the OMBA and PMBA Programs with limited seats available.
MKTG	9350	OEXO	Marketing Communication and Promotions	10-NOV-20	18-DEC-20	Robert Rouwenhorst	MBA:8110	ARR World Wide Web