

University of Iowa | Tippie College of Business | Professional MBA Program

Spring 2021 Course Schedule

Each course is 3 semester hours of credit

Spring 2021 start/end date: January 25/May 15. There will be no spring break.

For course descriptions, visit our website: <https://tippie.uiowa.edu/pmba/courses>

If you need to change your registration or withdraw from a course, you will need to do so in MyUI prior to class start date or by the specific course drop date if one is indicated, to avoid tuition responsibility. If you drop a course or withdrawal on or after the class start date you will be accountable for a percentage of tuition as indicated on the PMBA/OMBA Tuition Responsibility Schedule.

Some courses show no unreserved seats in MyUI; there are reserved seats for students in the PMBA, OMBA and MSBA programs.

Courses Available for MBA Alumni Professional Improvement Scholarship are noted in the Misc column.

Information on the scholarship can be found at: <https://tippie.uiowa.edu/about-tippie/alumni/discounted-courses-mba-alumni>

To support the safety of our students and faculty during COVID-19, all Spring 2021 courses will be delivered virtually.

Students from all sites may enroll in any course regardless of the section identifier (EXC, EXD, EXQ).

Spring 2021								
Virtual Courses								
Course	Title			Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
First Session Core								
MBA	8110	0EXC	Marketing Management	28-Jan-21	10-Apr-21	Alice Wang		6:00 - 7:30 PM TH
MBA	8120	0EXQ	Management in Organizations	28-Jan-21	10-Apr-21	Joseph Blank		6:00 - 7:30 PM TH
MBA	8140	0EXD	Corporate Financial Reporting	25-Jan-21	10-Apr-21	Patrick Molony		6:00 - 7:30 PM M
MBA	8140	0EXQ	Corporate Financial Reporting	25-Jan-21	10-Apr-21	Alan Moose		6:00 - 7:30 PM M
MBA	8150	0EXC	Business Analytics	25-Jan-21	10-Apr-21	Johannes Ledolter		6:00 - 8:00 PM M
MBA	8150	0EXD	Business Analytics	28-Jan-21	10-Apr-21	Mary Knudson		6:00 - 7:30 PM TH
MBA	8160	0EXD	Managerial Economics	26-Jan-21	10-Apr-21	Luciano De Castro Filho		6:00 - 7:30 PM T
MBA	8160	0EXQ	Managerial Economics	28-Jan-21	10-Apr-21	Luciano De Castro Filho		6:00 - 7:30 PM TH
MBA	8180	0EXD	Managerial Finance	27-Jan-21	10-Apr-21	Jeffrey Hart	MBA:8140 or an undergraduate-level course in financial accounting or finance with a grade of B or better.	6:00 - 7:45 PM W
MBA	8310	0EXC	Business Integration	25-Jan-21	10-Apr-21	Scott Arneson, Gary Gaeth	5 of the following are required (all 6 recommended): MBA:8110, MBA:8140, MBA:8150, MBA:8180, (MBA:8190 or MBA:8240), MBA:8300	6:00 - 9:40 PM M

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
MBA	8310	0EXD	Business Integration	25-Jan-21	10-Apr-21	Robert Stahlin, Stephanie Bauder, Gary Gaeth	5 of the following are required (all 6 recommended): MBA:8110, MBA:8140, MBA:8150, MBA:8180, (MBA:8190 or MBA:8240), MBA:8300	6:00 - 9:40 PM M
First Session Elective								
FIN	9290	0EXQ	Alternative Investments and Portfolio Strategies	27-Jan-21	10-Apr-21	Mahmut Ilerisoy	MBA:8180	6:00 - 8:00 PM W Course available for MBA Alumni Professional Improvement Scholarship.
MGMT	9090	0EXC	Influence and Constructive Persuasion	26-Jan-21	10-Apr-21	Patrick Highland		6:00 - 7:30 PM T Course available for MBA Alumni Professional Improvement Scholarship.
MGMT	9110	0EXD	Dynamics of Negotiations	28-Jan-21	10-Apr-21	Lou Ebinger		6:30 - 8:00 PM TH
MGMT	9290	0EXD	Global Business Management	27-Jan-21	10-Apr-21	Mikhail Grachev		6:00 - 8:00 PM W If you previously took Global Business Strategy (MBA:8210) please reach out to your advisor to see if you qualify to enroll in this course. Course available for MBA Alumni Professional Improvement Scholarship.
Business Analytics Electives (Delivered through the Business Analytics Program)								
BAIS	6040	0EXF	Data Programming in Python	25-Jan-21	10-Apr-21	Jeff Hendricks		6:00 - 7:30 PM M
BAIS	6040	0EXP	Data Programming in Python	25-Jan-21	10-Apr-21	David Thole		6:00 - 7:30 PM M
BAIS	6050	0EXA	Data Management and Visual Analytics	25-Jan-21	10-Apr-21	Kang Zhao		7:00 - 8:30 PM M
BAIS	6070	0EXF	Data Science	28-Jan-21	10-Apr-21	Gokul Murugesan	MBA:8150 or MSCI/BAIS:9100	6:00 - 8:30 PM TH This course will utilize R, but students will not need to write R code and in-depth knowledge of R is not required to complete this course.
BAIS	6100	0EXA	Text Analytics	28-Jan-21	10-Apr-21	Kang Pyo Lee	(MSCI/BAIS: 6060, 9060, or 6040) and (MSCI/BAIS:6070 or 9110)	6:00 - 9:40 PM TH This course will be taught using Python.
BAIS	6100	0EXB	Text Analytics	25-Jan-21	10-Apr-21	Qihang Lin	(MSCI/BAIS: 6060, 9060, or 6040) and (MSCI/BAIS:6070 or 9110)	6:00 - 9:40 PM M This course will be taught using Python.

Intersession Courses							
Course	Title		Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
Cedar Rapids Intersession Core							
MBA	8300	0EXC	Foundations in Strategy	15-Apr-21	15-May-21	Rick Marolt	6:00 - 7:30 PM M TH
Cedar Rapids Intersession Elective							
MGMT	9120	0EXC	Leadership and Personal Development	13-Apr-21	15-May-21	Amy Colbert, Don Mead	6:00 - 7:30 PM T
MKTG	9120	0EXC	Customer Relationship Management	13-Apr-21	15-May-21	DJ Nayakankuppam	MBA:8110 6:00 - 9:40 PM T TH Course available for MBA Alumni Professional Improvement Scholarship.
Des Moines Intersession Core							
MBA	8110	0EXD	Marketing Management	13-Apr-21	15-May-21	Alice Wang	6:00 - 9:40 PM M TH and Saturday, May 15, 8:30 AM - 12:30 PM
Des Moines Intersession Elective							
MGMT	9220	0EXD	Maximizing Team Performance	14-Apr-21	15-May-21	TBD	6:00 - 9:40 PM W
Quad Cities Intersession Elective							
ENTR	9450	0EXQ	Strategic Mgmt of Tech & Innovation	13-Apr-21	15-May-21	Kurt Heiar	6:00 - 8:00 PM T Course available for MBA Alumni Professional Improvement Scholarship.

Online (Web)

Online courses are delivered with a combination of required online live weekly class sessions and recorded lectures, unless otherwise noted.
EXW courses are reserved for PMBA students. EXO/EXR/EXV courses are shared between the OMBA and PMBA Programs with limited seats available.

Course		Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
Online (Web) First Session Core							
MBA	8110	0EXO	Marketing Management	25-JAN-21	10-APR-21	Dj Nayakankuppam	6:00 - 7:30 pm M
MBA	8110	0EXR	Marketing Management	27-Jan-21	10-Apr-21	Mark Winkler	6:00 - 7:30 pm W
MBA	8120	0EXO	Management in Organizations	26-Jan-21	10-Apr-21	Erin Nelson	6:00 - 7:30 PM T
MBA	8120	0EXW	Management in Organizations	27-Jan-21	10-Apr-21	David Deyak	6:00 - 7:30 PM W
MBA	8120	0EXV	Management in Organizations	26-Jan-21	10-Apr-21	Daniel Newton	5:30 - 7:00 PM T
MBA	8140	0EXO	Corporate Financial Reporting	27-Jan-21	10-Apr-21	Paul Hribar	6:00 - 7:30 PM W
MBA	8150	0EXO	Business Analytics	25-JAN-21	10-APR-21	Rick Jerz	This online course is delivered with a combination of recorded lectures, experiential exercises, and digital discussion boards.
MBA	8150	0EXR	Business Analytics	28-Jan-21	10-Apr-21	Adam Meeker	6:00 - 7:30 PM TH
MBA	8160	0EXO	Managerial Economics	28-Jan-21	10-Apr-21	Anne Villamil	6:00 - 7:30 PM TH
MBA	8180	0EXO	Managerial Finance	25-Jan-21	10-Apr-21	Amrita Nain	MBA:8140 or an undergraduate-level course in financial accounting or finance with a grade of B or better. 7:45 - 9:15 PM M
MBA	8240	0EXO	Operations and Supply Chain	27-Jan-21	10-Apr-21	Jennifer Blackhurst	MBA:8150 6:00 - 7:30 PM W
MBA	8240	0EXW	Operations and Supply Chain	26-Jan-21	10-Apr-21	Renato DeMatta	MBA:8150 5:30 - 7:00 PM T
MBA	8240	0EXX	Operations and Supply Chain	26-Jan-21	10-Apr-21	Renato DeMatta	MBA:8150 7:30 - 9:00 PM T
MBA	8300	0EXO	Foundations in Strategy	28-Jan-21	10-Apr-21	Arturs Kalnins	6:00 - 7:30 PM TH
MBA	8300	0EXW	Foundations in Strategy	27-Jan-21	10-Apr-21	Rick Marolt	6:00 - 7:30 PM W
MBA	8310	0EXW	Business Integration	27-Jan-21	10-Apr-21	Jon Gray, Gary Gaeth	5 of the following are required (all 6 recommended): MBA:8110, MBA:8140, MBA:8150, MBA:8180, (MBA:8190 or MBA:8240), MBA:8300 6:00 - 9:40 PM W
Online (Web) First Session Elective							
ENTR	9500	0EXO	Managing the Growth Business	26-Jan-21	10-Apr-21	Wade Steenhoek	6:00 - 7:30 PM T
FIN	9200	0EXO	Portfolio Management	25-Jan-21	10-Apr-21	Tong Yao	MBA:8180 6:00 - 7:30 PM M
MBA	8130	0EXO	Business Communication	25-Jan-21	10-Apr-21	Nickolas Westergaard	6:00 - 7:00 PM M

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
MKTG	9165	OEXO	Digital Marketing Analytics	26-Jan-21	10-Apr-21	Goutam Chakraborty	(MBA:8150 or MSCI:9100 or BAIS:9100) and MBA:8110	This online course is delivered with a combination of recorded lectures and discussion boards. Optional help sessions will be delivered on Sundays 3:00 - 4:00pm.
Online (Web) Intersession Elective								
BAIS	9140	OEXW	Agile Project Management	13-Apr-21	15-May-21	Wayne Kaul		<p>Required live online sessions: Monday, April 26 and Wednesday, April 28: 5:00 pm - 9:00 pm; Fridays, April 30, May 7 and Saturdays, May 1, May 8: 8:00 am - 5:00 pm.</p> <p>This online course is delivered with a combination of required online live weekly class sessions and experiential activities.</p> <p>This course was previously offered under course number MSCI:9010. If you have completed that course do not enroll in BAIS:9140 as it is the same course.</p>
ENTR	9100	OEXW	Entrepreneurship and Innovation	13-Apr-21	15-May-21	Rob Kincaid		<p>6:30 - 8:30 PM T</p> <p>Do not enroll in this course if you previously enrolled in ENTR:9400 as the content is similar and both cannot be counted toward your degree.</p> <p>Course available for MBA Alumni</p>
FIN	9350	OEXI	Wealth Management	13-Apr-21	15-May-21	Jeffrey Hart	MBA:8180	<p>6:00 - 8:00 PM T TH</p> <p>This course is shared with our MS Finance program.</p>
FIN	9350	OEXO	Wealth Management	14-Apr-21	15-May-21	Erik Lie	MBA:8180	6:00 - 8:00 PM W
MGMT	9091	OEXO	Corp Soc Resp and Sustainability	13-Apr-21	15-May-21	Ion Vasi		6:00 - 7:30 PM T
MGMT	9110	OEXW	Dynamics of Negotiations	14-Apr-21	15-May-21	Erin Johnson		6:30 - 8:00 PM W
MGMT	9120	OEXO	Leadership and Personal Development	13-Apr-21	15-May-21	Amy Colbert, Kelley Burgess		6:00 - 7:30 PM T
MGMT	9130	OEXO	Strategic Management of Change	15-Apr-21	15-May-21	Susan Dustin	MBA:8120	7:00 - 8:30 PM TH
MGMT	9185	OEXO	Project Management	15-Apr-21	15-May-21	Bernard Dutchik		<p>6:30 - 8:30 PM M TH</p> <p>This course was previously offered under course number MSCI:9185. If you have completed MSCI:9185 Project Management, do not enroll in MGMT:9185 as it is the same course.</p>

Course			Title	Start Date	End Date	Instructor	Pre-Req	Time, Day, Room, Misc Info
MGMT	9230	OEXO	Managing and Preventing Conflict	13-Apr-21	15-May-21	Jay Christensen-Szalanski		This online course is delivered with a combination of recorded lectures, experiential activities, and online conflict exercises. Periodic online meetings to practice conflict resolution with fellow students will be arranged (specific dates tbd).
MGMT	9250	OEXO	Managing Employee Performance	14-Apr-21	15-May-21	Beth Livingston		6:00 - 8:00 PM W
MKTG	9320	OEXO	Strategic Brand Positioning	14-Apr-21	15-May-21	John Murry	MBA:8110	6:00 - 7:30 PM W
MKTG	9320	OEXV	Strategic Brand Positioning	15-Apr-21	15-May-21	John Murry	MBA:8110	6:00 - 7:30 PM TH