



Lois Eichacker

Director, Customer Success

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Lois Eichacker has been actively involved in advancing corporate supplier diversity initiatives for Fortune 500 companies for the past 17 years. She partners with procurement and supplier diversity teams to develop and implement strategies to increase diverse supplier utilization rates for them and their extended supply chains. Her expertise lies in designing and executing action plans that leverage technology, streamline business processes, and meet or exceed organizational targets.

Eichacker is currently the director of customer success at CVM Solutions, the leading provider of software and data to the supplier diversity market. Prior to joining CVM, she worked at the Women's Business Development Center, the largest regional partner organization for the Women's Business Enterprise National Council. In that position, she provided strategic consulting, financing/fundraising advice, and procurement assistance to high-growth, women-owned businesses. Eichacker fine-tuned her management consulting skills at a boutique firm that specialized in profitability improvement after spending 10 years at BP Amoco working in corporate finance, subsidiary investment analysis, and an operating role with bottom line responsibility.

Eichacker holds an MBA in finance from the University of Chicago Booth School of Business and a BBA in finance from the University of Iowa's Tippie College of Business.