



## Lois Eichacker

Vice President, Customer Success  
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Lois Eichacker has been actively involved in advancing corporate supplier diversity initiatives for Fortune 500 companies for the past 18 years. She partners with procurement and supplier diversity teams to develop and implement strategies to increase diverse supplier utilization rates for them and their extended supply chains. Her expertise lies in designing and executing action plans that leverage technology, streamline business processes, and meet or exceed organizational targets.

Eichacker is vice president of customer success at supplier.io, the leading provider of supplier diversity data and software solutions. Supplier.io counts many of the world's largest companies among its rapidly growing customer base, along with smaller organizations that are rolling out supplier diversity initiatives for the first time.

Prior to joining supplier.io, Eichacker was responsible for the Emerging Business Program for the largest regional partner of the Women's Business Enterprise National Council, where she provided strategic consulting, financing, and fundraising advice to high-growth, women-owned businesses. Before that, she was a consultant at Keane Consulting Group, a strategy firm specializing in profitability improvement with a strong emphasis on data analytics. She also spent ten years at BP Amoco working in corporate finance, subsidiary investment analysis, and in an operating role in the Natural Gas Group with bottom-line responsibility.

Eichacker holds a BBA in finance from the University of Iowa's Tippie College of Business and an MBA in finance from the University of Chicago Booth School of Business.