If you need to change your registration or withdraw from a course, you will need to do so in MyUI by 11:59 pm they day prior to class start date or by the specific course drop date if one is indicated, to avoid tuition responsibility. If you drop a course or withdrawal on or after class start date you will be accountable for a percentage of tuition as indicated on the PMBA Tuition Responsibility Schedule.

PMBA class sessions are recorded to assist students in class review. Faculty are encouraged to participate but have the option of opting out of recording courses. Those courses not being recorded are noted on the schedule.

**CEDAR RAPIDS**

Classes held at the Cedar Rapids Center

<table>
<thead>
<tr>
<th>ELECTIVES</th>
</tr>
</thead>
</table>
| **FIN:9310:0EXC** Corporate Financial Strategy  
  Prerequisite: MBA:8180 Managerial Finance  
  Instructor: Erik Lie  
  Dates: Mondays and Thursdays, May 13 - June 20, no class 5/27  
  Times: 6:00 - 9:40 pm  
  Room 301 |
| **MGMT:9110:0EXC** Dynamics of Negotiations  
  Instructor: Matt McAllister  
  Dates: Wednesdays, May 15 - July 31, no class 6/26  
  Times: 6:00 - 9:40 pm  
  Room 301 |
| **MGMT:9185:0EXC** Project Management  
  Instructor: Bernard Dutchik  
  Dates: Mondays and Thursdays, June 24 - August 1, no class 7/4  
  Times: 6:00 - 9:40 pm  
  Room 301 |
| **MGMT:9110:0EXC** Dynamics of Negotiations  
  Instructor: Matt McAllister  
  Dates: Wednesdays, May 15 - July 31, no class 6/26  
  Times: 6:00 - 9:40 pm  
  Room 301 |
| **MGMT:9185:0EXC** Project Management  
  Instructor: Bernard Dutchik  
  Dates: Mondays and Thursdays, June 24 - August 1, no class 7/4  
  Times: 6:00 - 9:40 pm  
  Room 301 |
| **MKTG:9120:0EXC** Customer Relationship Management  
  Prerequisite: MBA:8110 Marketing Management  
  Instructor: DJ Nayakankuppam  
  Dates: Mondays and Thursdays, July 18 - August 19  
  Times: 6:00 - 10:00 pm  
  Room 304  
  This course will be delivered utilizing videoconference technologies. The instructor will originate from both Cedar Rapids and Quad Cities on an alternating basis. |

**DES MOINES**

Classes held at the John & Mary Pappajohn Education Center (JMPEC)

<table>
<thead>
<tr>
<th>ELECTIVES</th>
</tr>
</thead>
</table>
| **ENTR:9450:0EXD** Strategic Management of Technology and Innovation  
  Instructor: Wade Steenhoek  
  Dates: Mondays and Thursdays, June 24 - August 1, no class 7/4  
  Times: 6:00 - 9:40 pm  
  Room 308 |
| **FIN:9270:0EXD** Security Analysis  
  Prerequisite: MBA:8180 Managerial Finance  
  Instructor: Lawrence Cook  
  Dates: Mondays and Wednesdays, June 24 - July 29  
  Times: 6:00 - 9:40 pm  
  Room 301 |
| **MGMT:9185:0EXD** Project Management  
  Instructor: Wayne Kaul  
  Dates: May 9 - June 8  
  In-person Dates: May 16, 17, 18, 31, and June 1  
  Times: 8:30 am - 5:00 pm  
  Room 328  
  This course will be delivered in a 5-day in-person format coupled with preparatory and post class work. Drop by 11:59 pm on 5/8 for no tuition responsibility. |
| **MGMT:9270:0EXD** Human Resource Management  
  Instructor: Dennis Schrag  
  Dates: Mondays and Thursdays, May 13 - June 20, no class 5/27  
  Times: 6:00 - 9:40 pm  
  Room 308 |
| **MKTG:9190:0EXD** International Marketing  
  Prerequisite: MBA:8110 Marketing Management  
  Instructor: Mark Winkler  
  Dates: Mondays and Wednesdays, May 13 - June 19, no class 5/27  
  Times: 6:00 - 9:40 pm  
  Room 301 |
<table>
<thead>
<tr>
<th>COURSE CODE</th>
<th>COURSE NAME</th>
<th>PREREQUISITE</th>
<th>INSTRUCTOR</th>
<th>DATES</th>
<th>TIMES</th>
<th>ROOM</th>
<th>SESSIONS DETAILS</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN:9200:0EXQ</td>
<td><strong>Portfolio Management</strong></td>
<td>MBA:8180 Managerial Finance</td>
<td>Jeffrey Hart</td>
<td>Mondays and Thursdays, May 13 - June 20, no class 5/27</td>
<td>6:00 - 9:40 pm</td>
<td>111</td>
<td>Sessions will not be recorded.</td>
</tr>
<tr>
<td>MGMT:9130:0EXQ</td>
<td><strong>Strategic Management of Change</strong></td>
<td>MBA:8120 Management in Organizations</td>
<td>TBA</td>
<td>July 8 - August 2</td>
<td>8:30 am - 4:30 pm</td>
<td>120</td>
<td>This course will be delivered in a 5-day in-person format coupled with preparatory and post class work.</td>
</tr>
<tr>
<td>MKTG:9120:0EXQ</td>
<td><strong>Customer Relationship Management</strong></td>
<td>MBA:8110 Marketing Management</td>
<td>DJ Nayakankuppa</td>
<td>Mondays and Thursdays, July 18 - August 19</td>
<td>6:00 - 10:00 pm</td>
<td>112</td>
<td>This course will be delivered utilizing videoconference technologies. The instructor will originate from both Cedar Rapids and Quad Cities on an alternating basis.</td>
</tr>
</tbody>
</table>